



**COOPER CITY GENERAL EMPLOYEES PENSION PLAN  
BOARD OF TRUSTEES MEETING  
SUMMARY OF MEETING MINUTES  
October 27, 2010**

Approved   
Approved 

**CITY HALL**

Chairman Schinder called the meeting to order at 8:35 AM.

**1. Roll Call**

Barry Schinder - present  
Bruce Loucks – present  
Brad Sicari - present  
George Garba – present  
Bob King – present

**Guests**

Horacio Montes de Oca - Absent  
Grant McMurry – ICC Capital  
Greg Gosch – Sawgrass  
John McCann – Thistle

**2. Approval of Minutes Summary for Meeting of September 22, 2010.**

The minutes were unanimously approved as submitted by the Recording Secretary.

**3. Report on Fund Activity for the Month Ended September 30, 2010.**

Horacio Montes de Oca

Mr. Montes de Oca reported on the performance for the month.

**Portfolio Composition**

Cash and equivalents	6.01%
Equities	57.07%
Fixed income	36.93%
Carrying value	\$16.70 million
Market value	\$17.49 million
Unrealized GAIN/(LOSS)	\$790,549.00
Total Income	\$ 67,035.00
Realized GAIN/(LOSS)	\$ 25,009.00
Investment Income	\$ 42,026.00
Contributions	\$250,836.00
Employer contributions	\$207,850.00
Employee contributions	\$ 42,986.00

**5. Presentations**

**A. Grant McMurry, ICC Capital Management – Quarterly Report**

Mr. McMurry reported that this has been a “positive” quarter for the market, but not for ICC, since this market has not favorable for value investors. ICC’s portfolio was only up 7.94% compared to the index, which was up 10.71%.

He explained that current investing is like “gaming the system”, where money is made from trading and not on return for investments. They are in a defensive position on the bond side, but REITs have been doing very well in the market, so they may be a good alternative to the fixed income asset class. Mr. McMurry advised the Board that ICC is looking to expand in order to keep up with the trend toward “flash” trading.

The market value of ICC’s portion of the fund was \$8,634,998 at the quarter’s end, with 56.8% in equity, 38.1% in fixed income, 9.5% in ADR and 5.6% in cash. The fund earned 5.99% for the quarter, compared to the index at 8.33%. The 1-year number was only 6.73%, compared to the index at 8.69% and trailed behind the index of 3.02%, with 2.92% for 5-year annualized numbers.

C. John McCann, Thistle Asset Consulting – Quarterly Report

Mr. McCann reviewed an aggregate equity analysis with the Board, reporting that this has been a good quarter and the 1-year numbers are positive as well. Unfortunately, the 3-year numbers are still dragging. He advised that the good news is that the fund made the valuation for the year.

Mr. McCann brought up the topic of the real estate asset class, which had been considered by the Board previously, but tabled until the fund returned to portfolio value of \$15 million. He reminded the Board that an investment of 10% of the total portfolio would be appropriate. American Realty has confirmed that they would be willing to accept incremental payments so it would be possible to send the City’s quarterly employer contributions solely to American Realty, rather than splitting them between Sawgrass and ICC. He also reiterated that American Realty invests in commercial property directly, so it would not be considered a REIT and it would be classified as an equity asset class. Mr. McCann advised that he has prepared an amended investment policy, effective October 2010, which will include this new asset class. He assured the Board that the amended policy will be reviewed by the Plan attorney before it is implemented.

***Mr. King made the motion to adopt the amended investment policy pending approval by the Plan’s attorney. The motion was seconded by Mr. Sicari and approved unanimously by voice vote.***

***Mr. King made the motion to hire American Realty to manage the Real Estate asset allocation. The motion was seconded by Mr. Sicari and approved unanimously by voice vote.***

B. Greg Gosch, Sawgrass Asset Management – Quarterly Report

Mr. Gosch reported that their numbers have been positive but not as high as they would like. Because of their growth investment style, Sawgrass tends to seek out high quality, solid companies so they tend to lag behind when the market snaps back. The 11.3% market return was the strongest 3<sup>rd</sup> quarter in more than 70 years. Bonds have had a good 3-year run so they don’t expect it to continue much longer.

Mr. Gosch advised that the portfolio’s market value on September 30<sup>th</sup> was \$8,265,825, with 58% invested in equity, 38% in fixed income and 4% in

cash. The fund was up 6.5% for the quarter, compared to the index at 8.6% and trailed behind the index of 10.9% with 8.4% for the year. The 5-year return of 2.8% also fell behind the index of 3.7%.

6. Old Business

B. Amended Investment Policy Guidelines – Effective October 2010

The amended investment policy was signed by Mr. McMurry for ICC, Mr. Gosch for Sawgrass and Chairman Schinder for the Plan. Ms. Alvarez will forward the amended policy to the Plan attorney for review before sending to American Realty for execution.

4. Bills and Warrants

A. Bank of America – Reimburse City for Garba Hotel Accommodations (FPPTA Trustee School: Palm Beach Gardens / September 26-29, 2010) - \$507.00

B. FPPTA – 2011 Yearly Registration Fee - \$600.00

C. GRS – Quarterly fee for period ending 9/30/10 - \$2,100.00

D. ICC – Quarterly fee for period ending 9/30/10 - \$10,814.58

E. Sawgrass - Quarterly fee for period ending 9/30/10 - \$12,167.00

F. Thistle - Quarterly fee for period ending 9/30/10 - \$4571.00

G. George Garba – Reimburse for FPPTA Conference Registration Fee (9/26-29/10) - \$400.00

- i. Ms. Alvarez advised the Board that the check request presented on 9/22/10 agenda for this fee (FPPTA - \$400) has been canceled and the check has been returned to Salem Trust for deposit back into the fund.

**Mr. King made the motion to approve items A-G. The motion was seconded by Mr. Sicari and was approved unanimously by voice vote.**

7. New Business

A. Discrepancy between ICC invoice & Salem Trust balance sheet.

ICC reported their results at an earlier date than Salem Trust. They will make efforts to ensure that these dates match in the future.

8. Board Members Concerns

A. None

9. Adjournment

There being no further business before the Board, motion was made and seconded, and the meeting was adjourned at 10:10 AM.